

CAPABILITY STATEMENT

COMPANY OBJECTIVE

We have two aims:

- Help businesses prosper
- Reduce pressure on our natural environment

We deliver such solutions through our energy management experience and passion for innovative solutions.

We focus on businesses and large energy users and guide them to save on energy costs to be able to invest in other areas of their business. For many businesses, energy use, particularly electricity and gas consumption, can be one of the largest ongoing costs.

CORE COMPETENCIES

- Energy efficiency assessments – the key concern
- Site energy audits
- Energy contract negotiations
- Bill error checking
- Direct metering agreements
- Renewable energy recommendations
- Grant application writing and associated project design

DIFFERENTIATORS

Our strategic energy retailer sourcing process:

Begin by assessing current energy use and projected needs

- ➔ identify local energy market
- ➔ approach 3 or more energy suppliers
- ➔ lead negotiations
- ➔ cost analysis of retail offers
- ➔ recommend supplier and guide through agreement terms and conditions
- ➔ monitor supplier and market performance and customer outcomes.

Innovative engineering solutions to practical challenges identified during audits.

PROFESSIONAL AFFILIATIONS

Energy ROI is a member of the Department of Premier & Cabinet's (DPAC) **Energy Efficiency Expert Panel**

Recipients of **EnergyLab Smart Energy Accelerator** grant towards innovation

Energy audits carried out in accordance with ASNZ 3598:2014, Type 1,2 and 3.

Member of Australian Institute of Energy.

RECENT CLIENTS

Tasmanian Government – Dept. of Police, Dept. of Primary Industries, Dept. of Health

Agricultural business

Tasmanian Hospitality Ass.

Federal Group

Anglicare

Southern Cross Care

DIRECTORS AND CONTACT

Duncan Livingston, Dip.Eng (Elec)
Tom Mills, B.Eng (Aero)

duncan@energyroi.com.au
tom.mills@energyroi.com.au

www.energyroi.com.au